

CHAPTER 1
CAPTIVATION
PAGE 22

**BENEFITS TO THE
MULTIPLYING
LEADER**

CHARACTER

**FAMILIES'
FINANCIAL
SITUATION**

BUSINESS BUILDING

Results:

1. INNER CONFIDENCE
2. WISDOM
3. POSITIVE ATTITUDE

Results:

WORK ON
FAMILY'S
FINANCIAL
PROBLEM

Results:

1. PARTICIPATION IN
CHANGING LIVES
2. FULFILL LIFE'S PURPOSE,
MISSION & VISION

CHAPTER 2
OBSERVATION

PAGE 29

CHARACTER OF THE MAN

PHILIPPIANS 3:8

ROMANS 8:11

II TIMOTHY 2:15

II CORINTHIANS 9:24, 26

II TIMOTHY 4:19-21

1. SPIRITUAL MINDED
2. DEEP CONVICTIONS
3. TEACHABLE
4. KNEW HIS OBJECTIVE
5. BUILT RELATIONSHIPS

HIS METHOD

II TIMOTHY 2:2

MULTIPLICATION

CHAPTER 3
PERSPECTIVE
PAGE 39

SHORT RANGE	TERMINAL THINKING	RELATIONAL THINKING	LONG RANGE
NOT CREATIVE			CREATIVE
MAN-PLEASER			GOD-PLEASER
CONTROLLED BY CIRCUMSTANCES			NOT CONTROLLED BY CIRCUMSTANCES
DOESN'T RELATE ACTIVITIES			RELATES ACTIVITIES TO PURPOSE
FLUCTUATING SELF-IMAGE			STRONG SELF-IMAGE
CONTROLLED BY PROGRAM			USES PROGRAMS

Chapter 4
PURPOSE
Page 44

MEANINGFUL LIFE

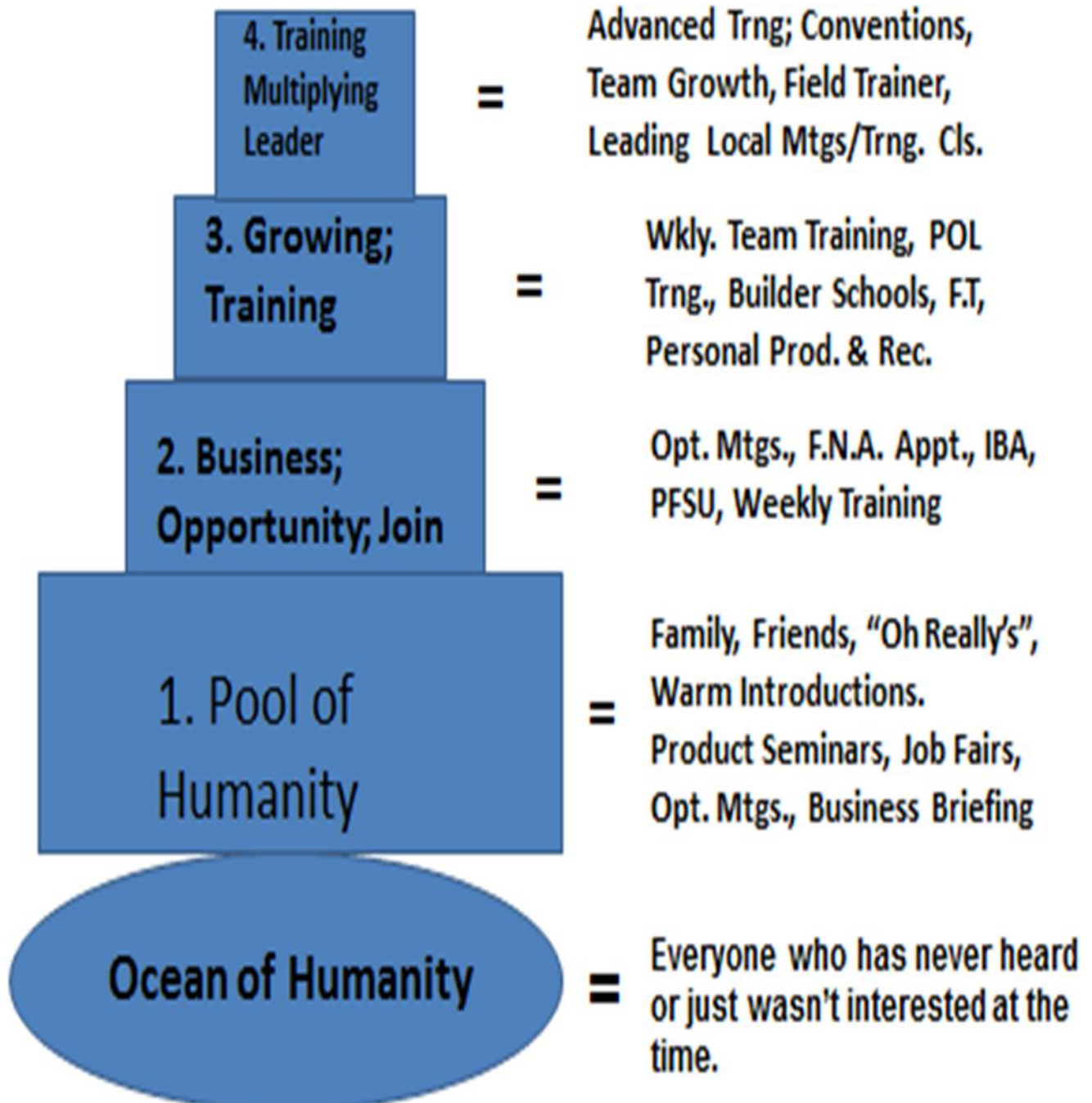
**RELATIONSHIPS WITH
OTHERS: GOD, FAMILY, FRIENDS**

BUSINESS

GOAL: A PERSON OF INTEGRITY
POWER: INNER MOTIVATION
**METHOD: TOTAL PERSONAL
DEVELOPMENT**
1. SPIRITUAL
2. PHYSICAL
3. SOCIAL
4. MENTAL

GOAL: THE WORLD
POWER: PERSONAL DETERMINATION
METHOD: MULTIPLICATION

Chapter: 5; "Levels" ; pg. 55

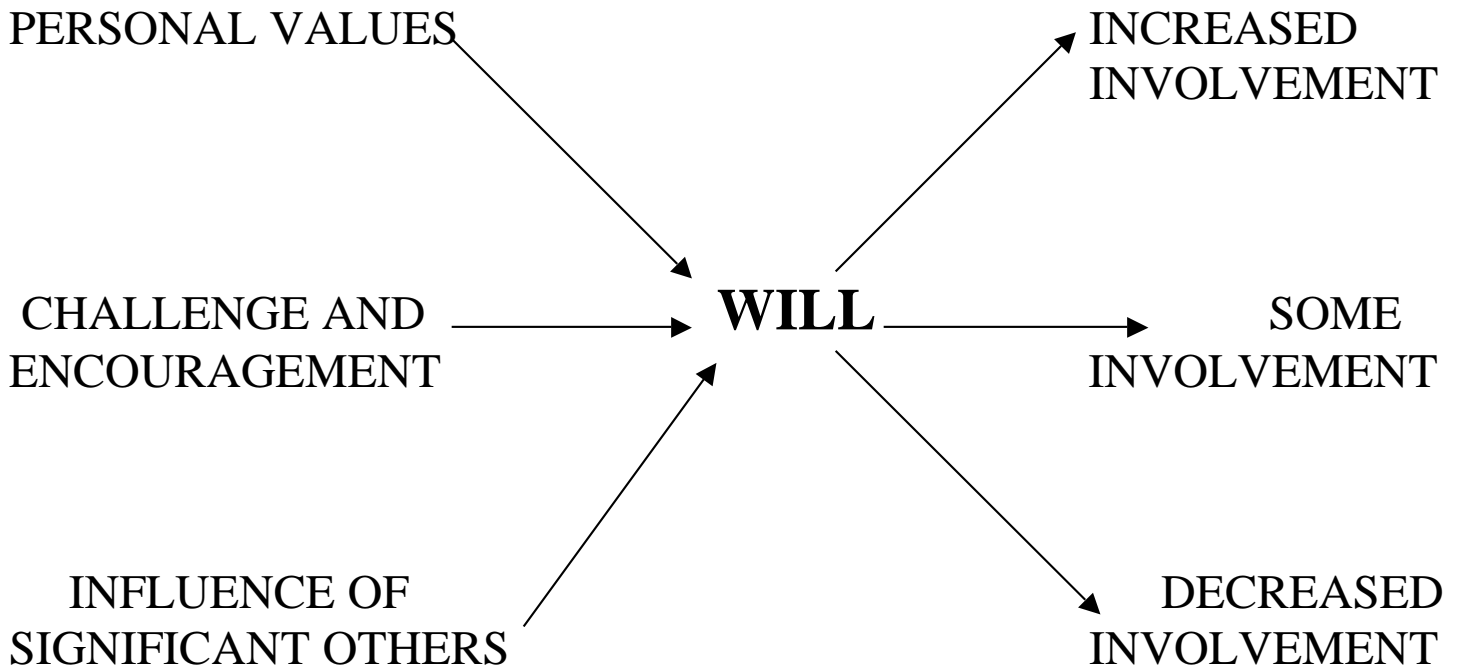


CHAPTER 6
**DECISION CONCERNING AN
INDIVIDUAL'S INVOLVEMENT**
PAGE 63

FACTORS

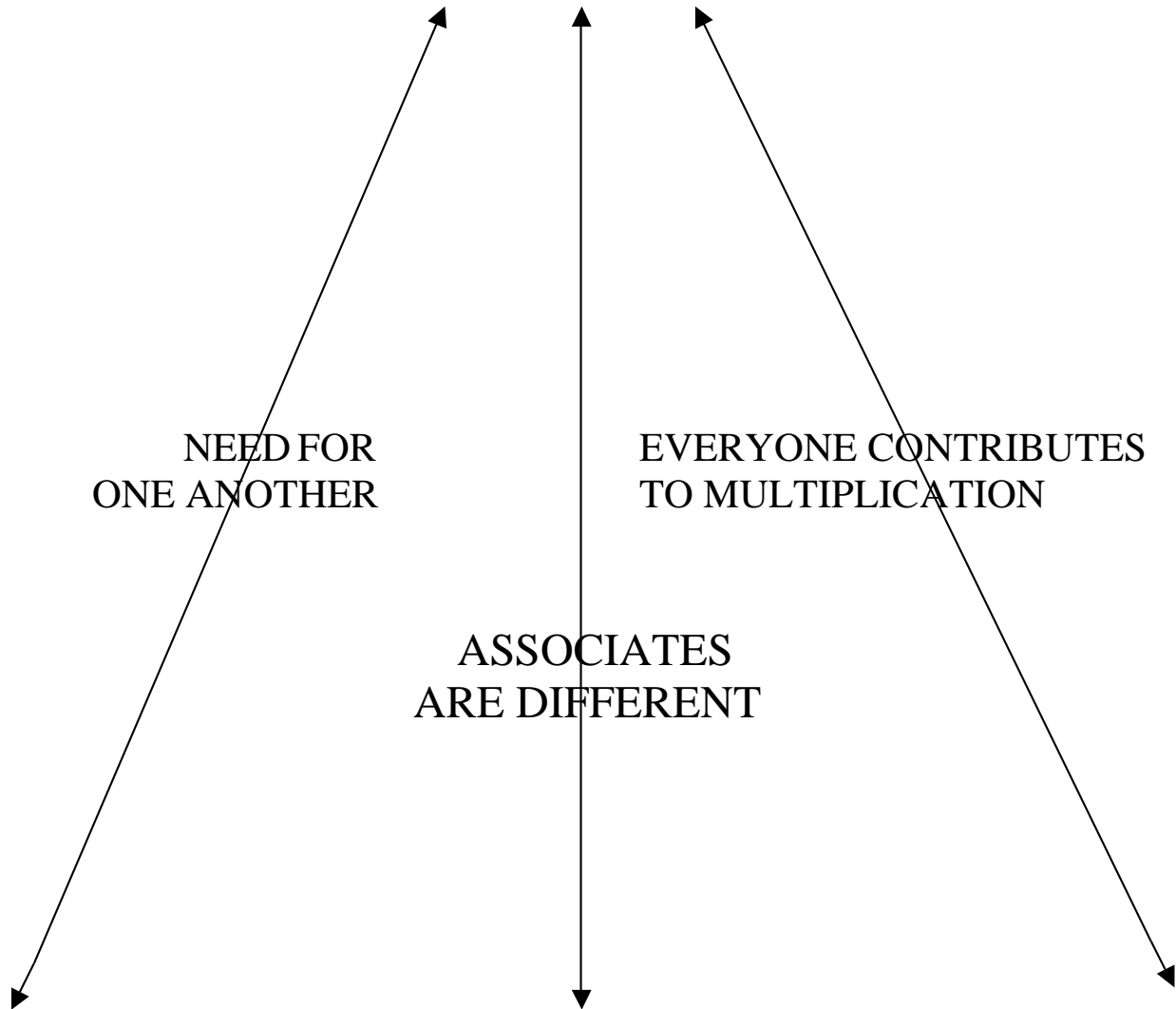
DECISION

RESULTS



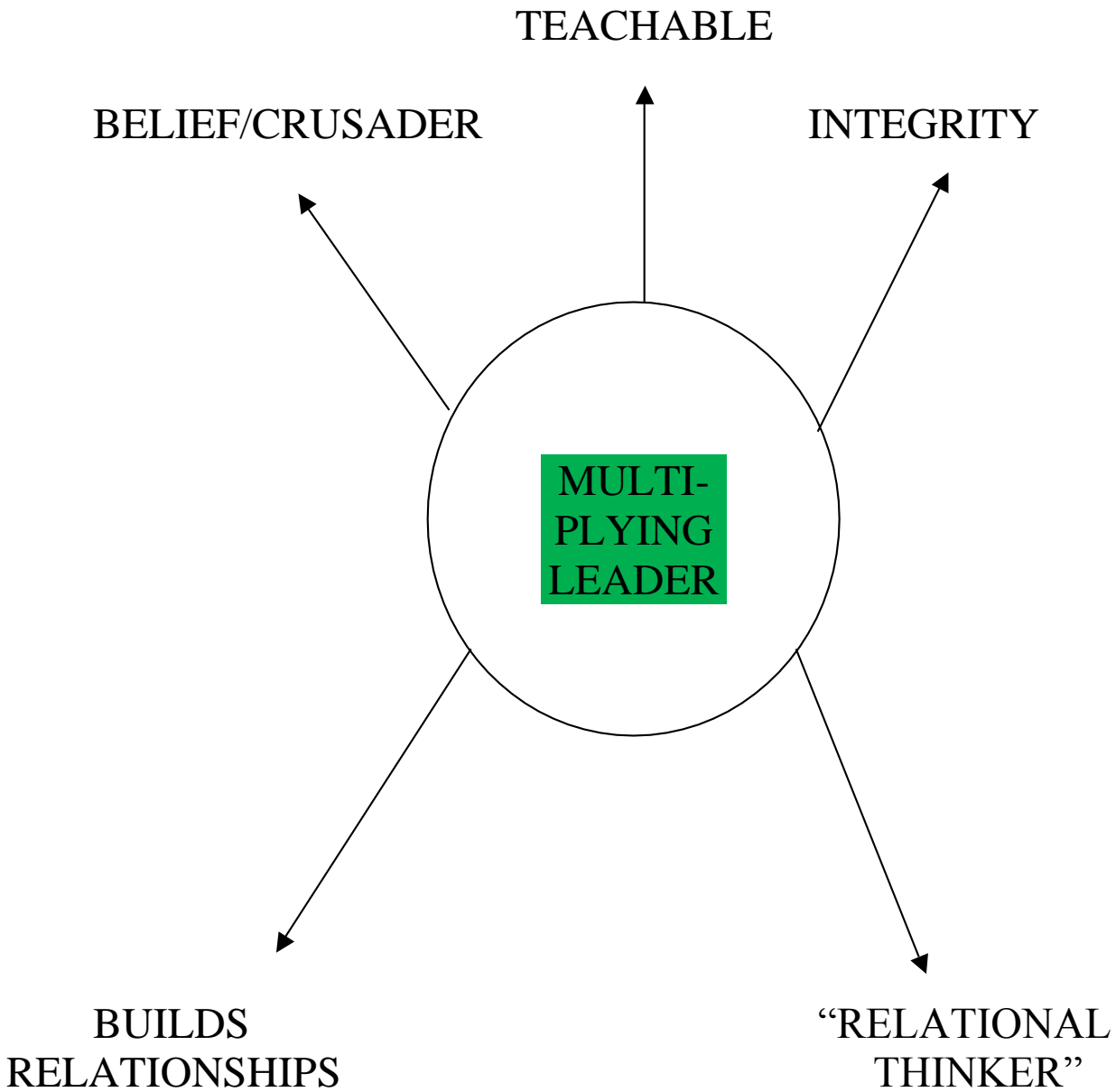
COORDINATION

FOUR STAGE FOLLOWING



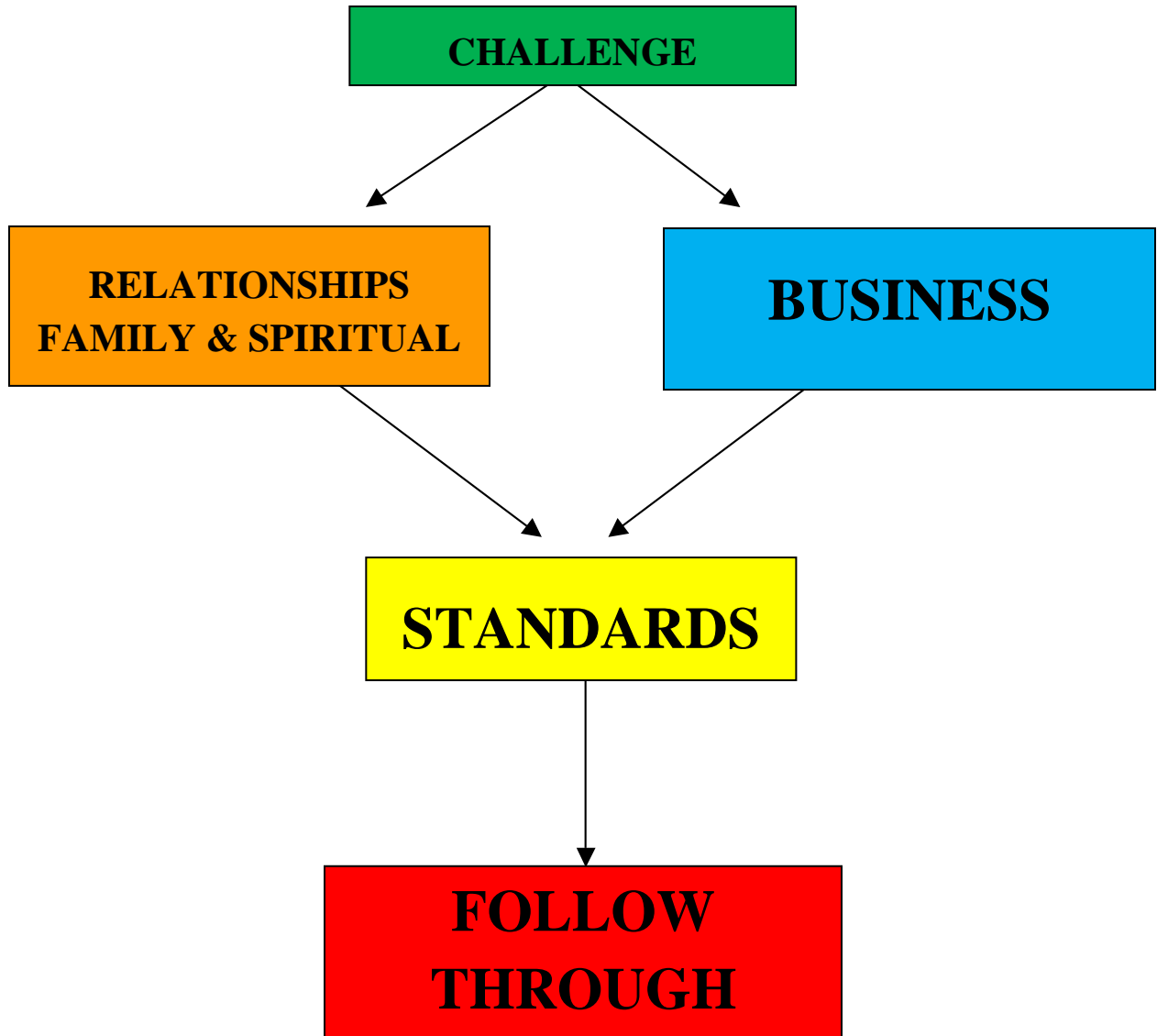
IDENTIFICATION

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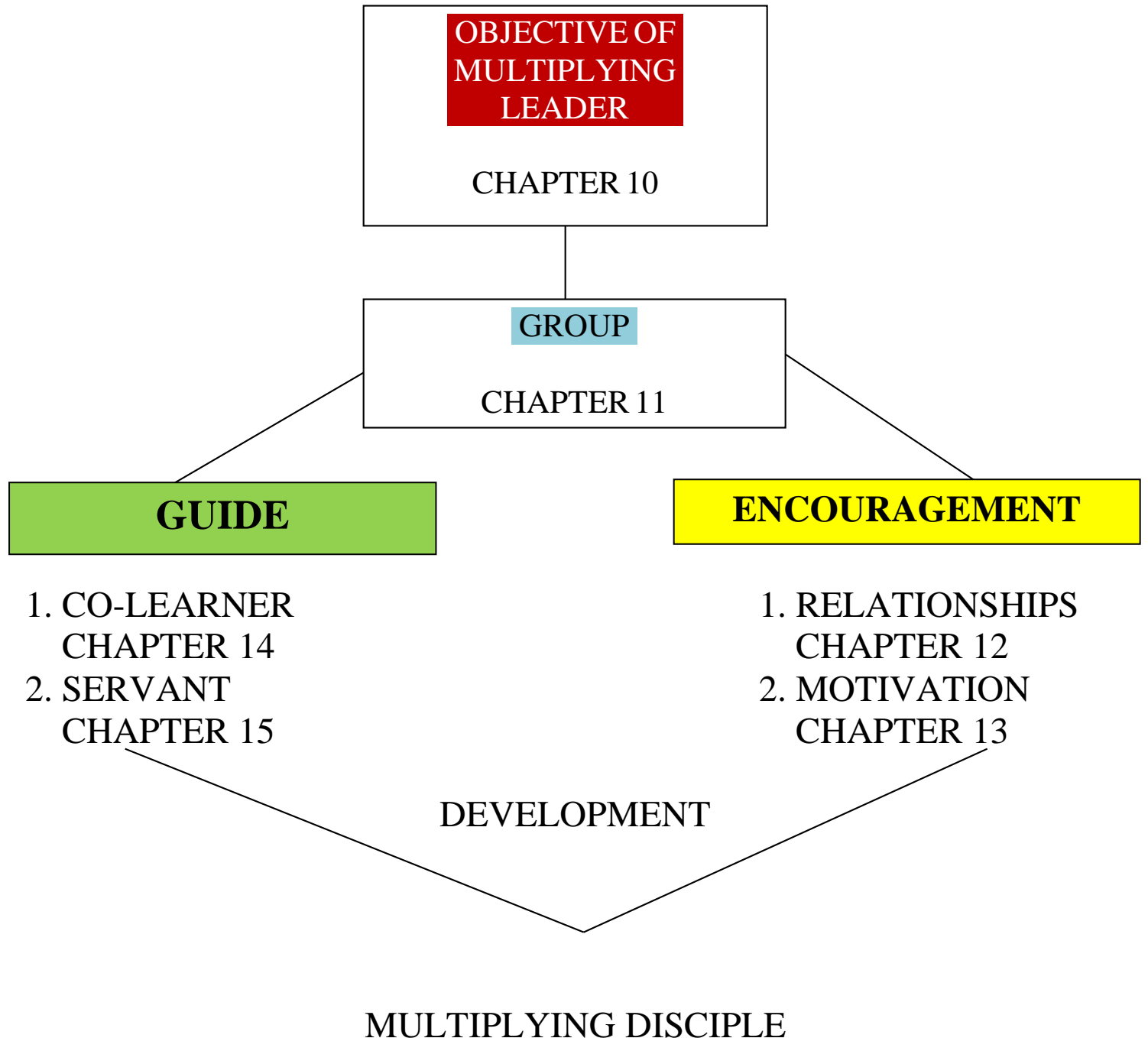


CHAPTER 9
CHALLENGE
PAGE 85

FOUR STAGE FOLLOWING

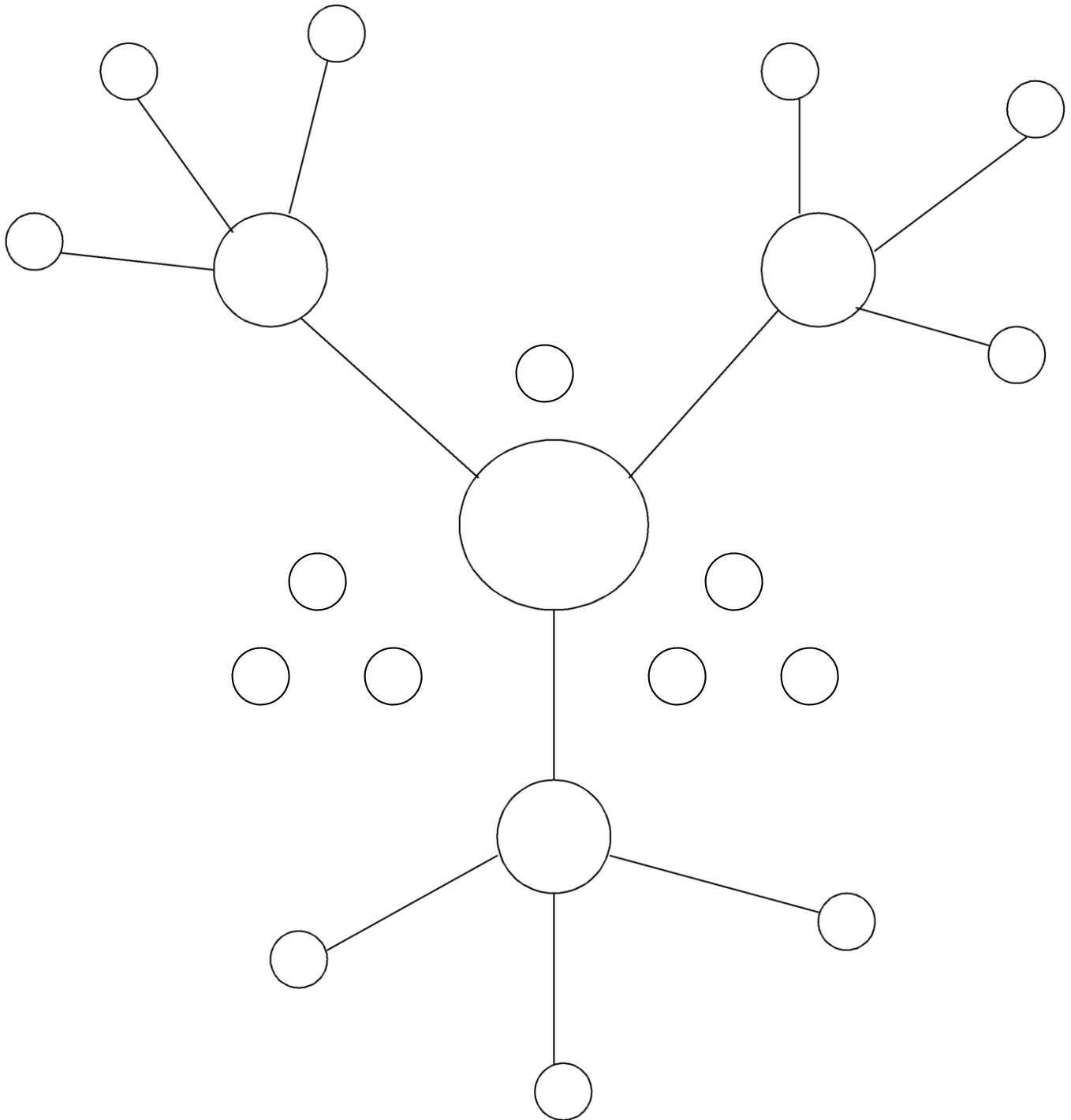


DEVELOPMENT OF MULTIPLYING DISCIPLES



PRIMERICA MOVEMENT MATRIX

PAGE 91



CHAPTER 10
OBJECTIVE
PAGE 96

**MULTIPLYING
LEADER**



**Movement
Matrix**

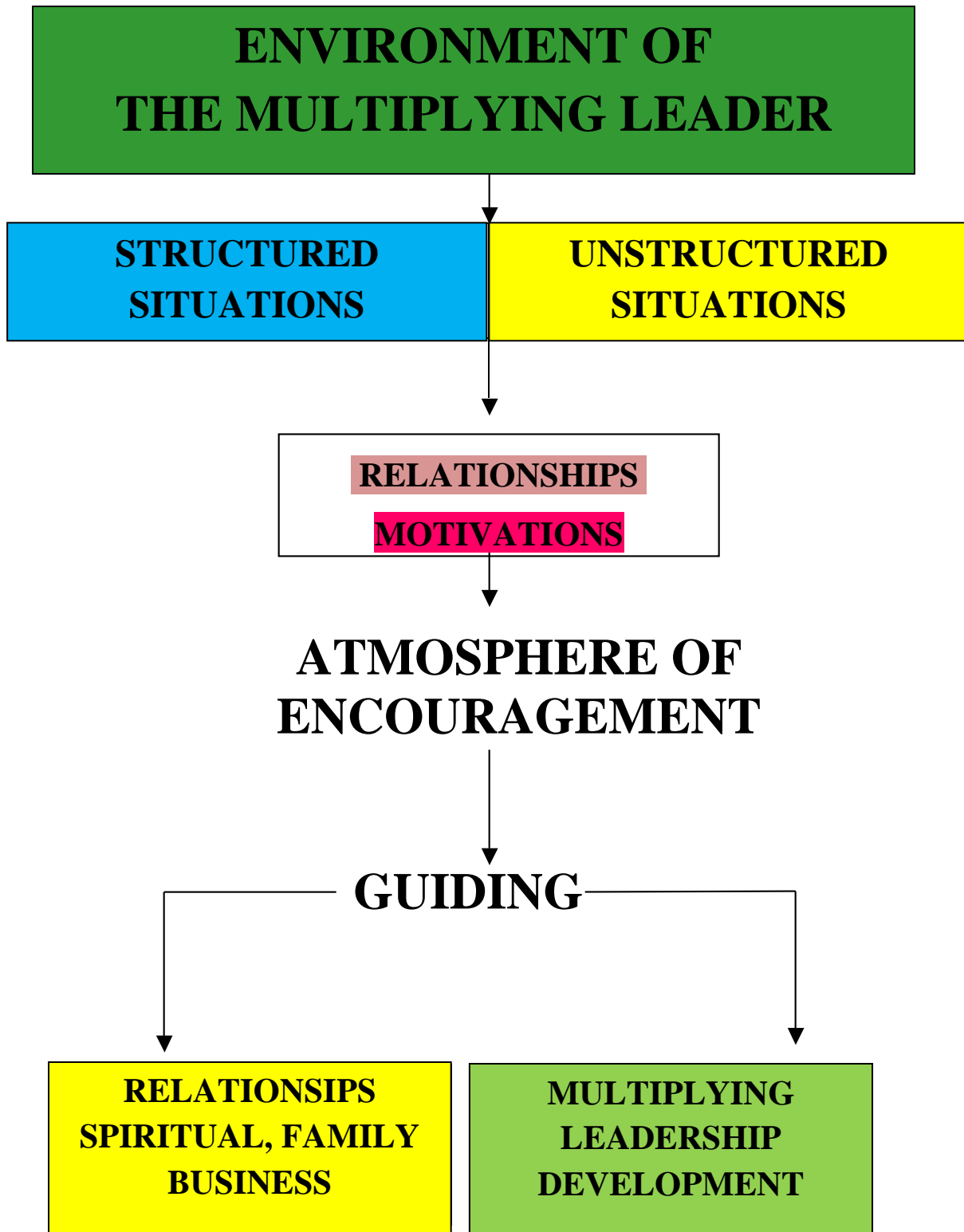


RESULTS:

PERSONAL VISION
RELATIONAL THINKING
REACHING THE WORLD

GROUP

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CHAPTER 12
RELATIONSHIPS

PAGE 111

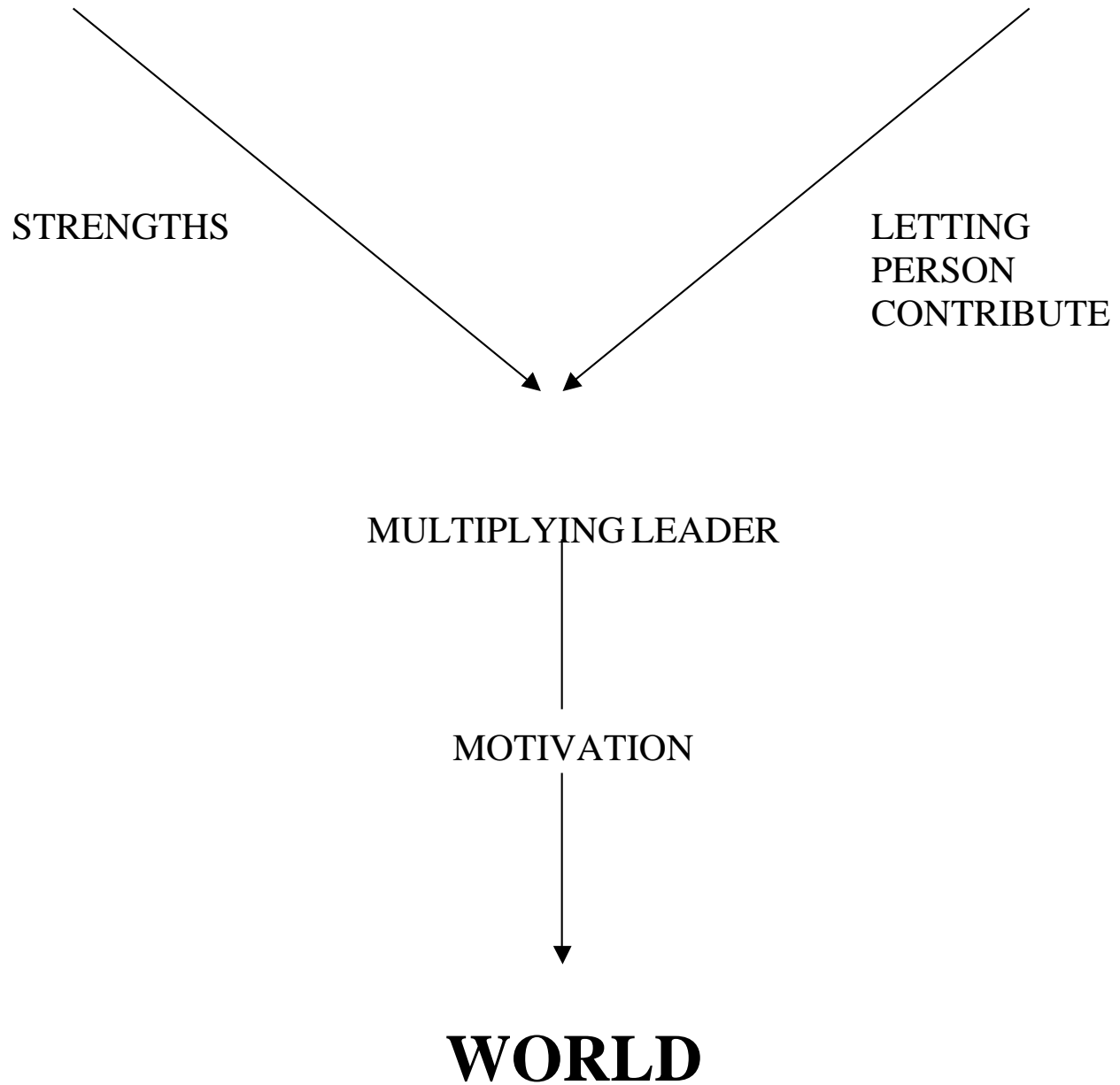


BEING
REAL

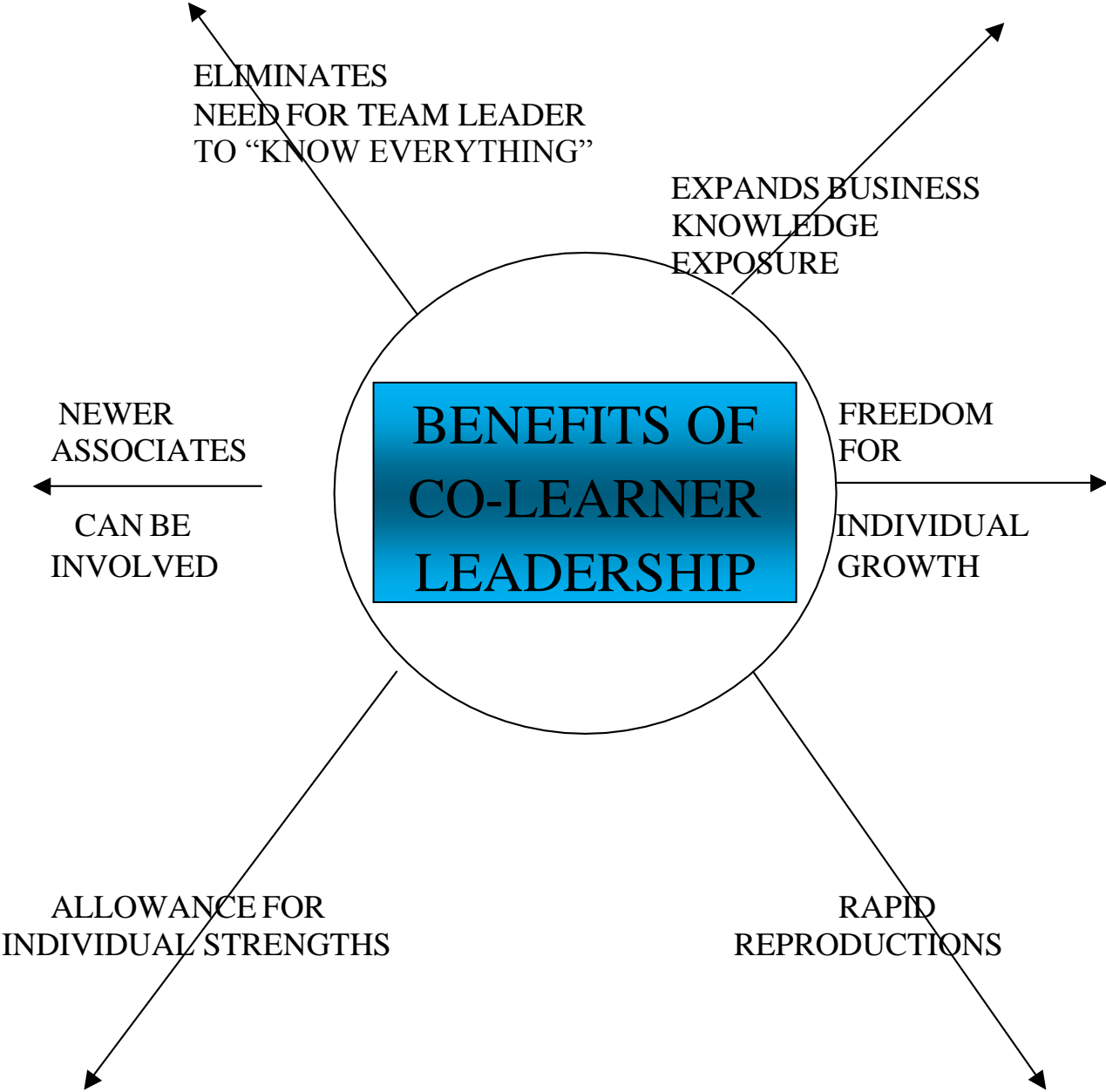
HAVING
FUN TOGETHER

DEVELOPMENT
OF
MULTIPLYING LEADER

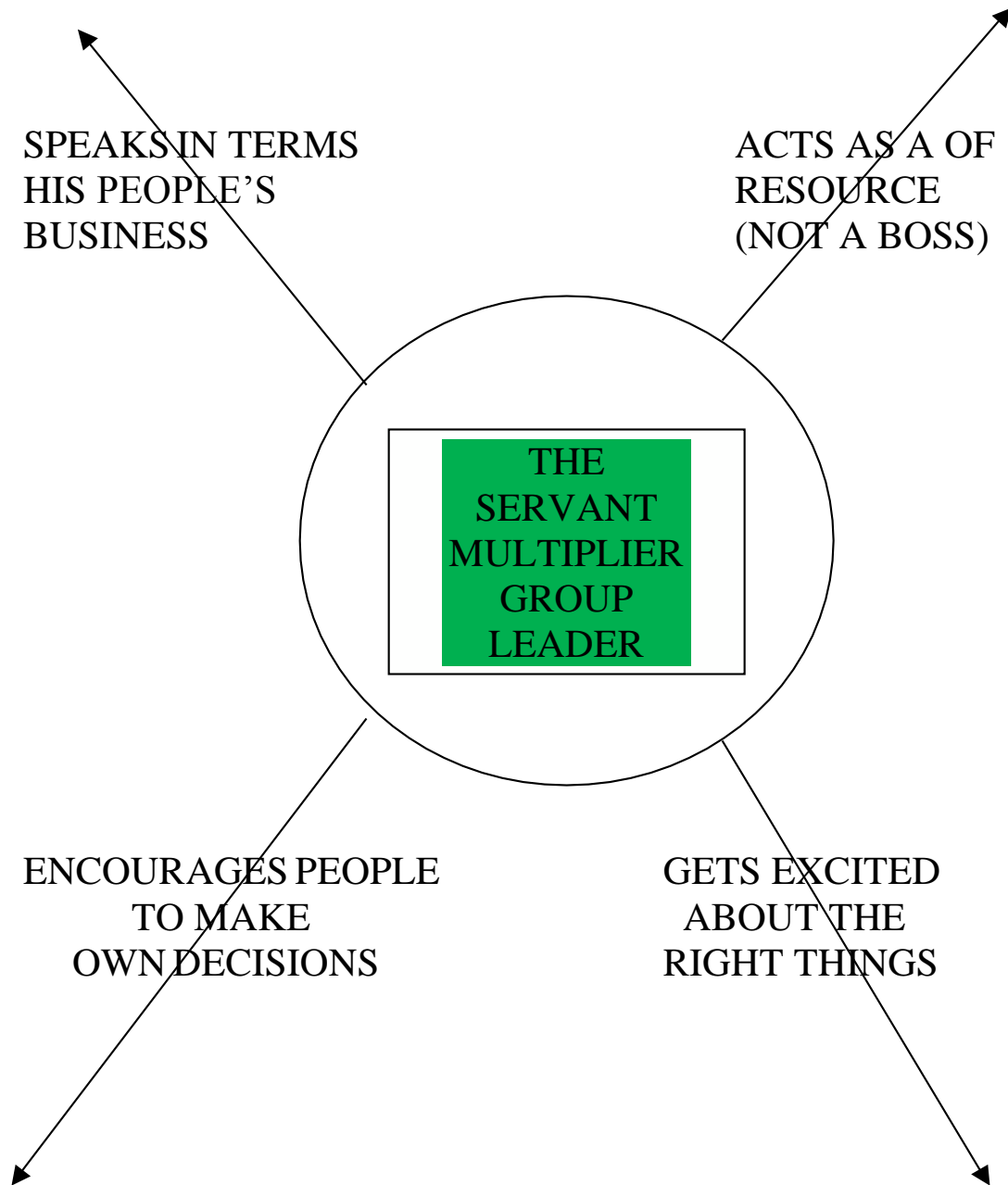
CHAPTER 13
MOTIVATION
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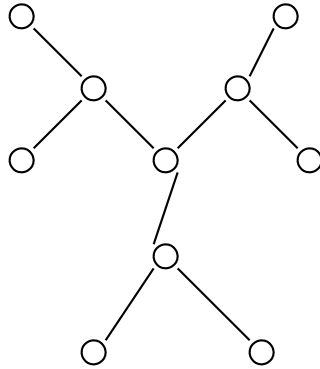
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CO-LEARNER
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CHAPTER 15
SERVANT LEADER
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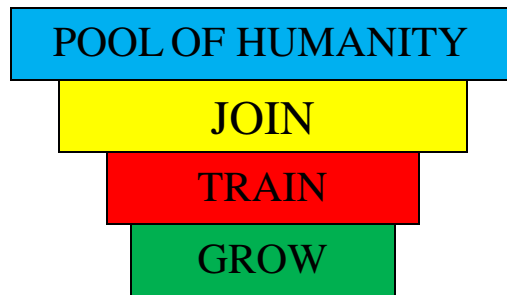
WORLD TRAINING
SEGMENT



ADDS MORE
PEOPLE
TO 4-STAGE
FOLLOWING

4-STAGE
FOLLOWING

CHALLENGE TO
DEVELOP AS
MULTIPLYING
DISCIPLE



INCREASING IN LEVELS OF INVOLVEMENT

A DIAGRAM OF HOW THE MOVEMENT GROWS

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